

The Top 25 Supply Chains for 2005

The Top 25 identifies the manufacturers and retailers that exhibit superior supply chain capabilities and performance.

With superior supply chains comes superior businesses.

According to AMR Research benchmarking data, leaders carry 15% less inventory, are 60% faster to market, and complete 17% more perfect orders. These advantages separate predators from prey.

The first component of the ranking is publicly available financial data, which comprises 60% of the total score: **return on assets** and **inventory turns** each accounts for 25%, and **trailing 12 months' growth** accounts for 10%. The second component of the ranking is AMR Research's opinion, which is 40% of the total score.

Table 1: The AMR Research Supply Chain Top 25 for 2005*

Vendor	Composite Score	2004 Rank (change)
1 Dell	19.37	1
2 Procter & Gamble	13.23	3 (+1)
3 IBM	12.89	4 (+1)
4 Nokia	11.54	2 (-2)
5 Toyota Motor	11.24	6 (+1)
6 Johnson & Johnson	10.91	7 (+1)
7 Samsung Electronics	10.67	New to Top 25
8 Wal-Mart Stores	10.41	5 (-3)
9 Tesco	9.66	9 (0)
10 Johnson Controls	9.21	8 (-2)
11 Intel	9.18	19 (+8)
12 Anheuser-Busch	8.29	20 (+8)
13 Woolworths	8.18	12 (-1)
14 The Home Depot	7.81	21 (+7)
15 Motorola	7.79	New to Top 25
16 PepsiCo	7.55	10 (-6)
17 Best Buy	7.13	18 (+1)
18 Cisco Systems	6.74	New to Top 25
19 Texas Instruments	6.55	New to Top 25
20 Lowe's	6.53	22 (+2)
21 Nike	6.50	New to Top 25
22 L'Oreal	6.41	23 (+1)
23 Publix Super Markets	6.31	New to Top 25
24 Sysco	6.17	New to Top 25
25 Coca-Cola	6.09	17 (-8)

Source: AMR Research, 2005

* For the complete version of this table, please see the AMR Research Report "The AMR Research Supply Chain Top 25 for 2005," November 2005.